

GILLINGHAM CHARTER SCHOOL

FINANCIAL RESULTS

As of November 30, 2021

Table of Contents

	Page(s)
Financial Narrative	1 - 3
Comparative Balance Sheet at June 30, 2021 and November 30, 2021	4
P&L Budget vs. Actual & Projection as of November 30, 2021	5 - 7
Accounts Receivable Summary FY 2021-2022	8
MTD Check Detail for November 2021	9 - 10



November 2021

**Members of the Board of Trustees
Gillingham Charter School**

This Summary and Management Report presents information we believe is important to you as members of the school board. We encourage you to review the sections of this report and would be pleased to furnish additional information as requested.

1. Balance Sheet -

- The school's cash balance has decreased from \$1,001,290 at June 30, 2021 to \$805,928 at November 30, 2021. As of November 30, the cash balance is equal to 66.09 days of cash on hand.
- Total current liabilities as of November 30, 2021 are \$123,708 lower than at June 30, 2021 which is due to decrease in accrued expenses primarily due to the summer payroll accrual being reversed and only three month's worth being booked. The school continues to be current on all vendor payments.

Balance Sheet Analysis	6/30/2021 Unaudited	10/31/2021	11/30/21	YTD Variance
Operating Cash	1,001,290	800,733	805,928	(195,361)
State Receivables	31,010	30,000	30,000	(1,010)
Federal Receivables	75,487	11,478	11,478	(64,009)
District Tuition Payments Receivable	(10,408)	36,611	77,401	87,809
Accounts Payable	15,926	12,946	28,650	12,724
Accrued Expenses	298,579	116,741	162,147	(136,433)
Balance Sheet Metrics				
Current Ratio	3.49	6.06	4.50	1.01
Days Operating Cash on Hand	88.32	62.50	62.90	(25.42)

2. Budget to Actual for the five months ending November 30, 2021 -

- Total School District revenues for the period, at November 30, are \$132,902 less than budget.
- The budget is based on 190 regular education students and enrollment is currently at 172. The budget is based on 65 sped students and currently there are only 57 sped students enrolled.
- At November 30, the total expenditures were \$23,152 lower than the budget. The fixed assets are over budget by \$16,268 due to the purchase of 150 Chromebooks, and facilities expense is over by \$11,848 due to the charges for the hotspots as well as the purchase of the portable radios. Expenditures for personnel and benefits were over budget by \$6,173 and total contracted services are under budget by \$74,611 with majority being in legal expense, the breakfast and lunch expense due to the reduction of students, as well as the special education services, computer consulting is over budget. Please see the following table.

Income Statement Analysis	Year to Date Actuals	Year to Date Budget	Variance
Income			
1. Local Revenue	1,501,519	1,634,422	(132,902)
2. Federal Revenue	43,280	180,914	(137,634)
3. State Revenue	19,521	2,150	17,371
4. Other Revenue	6,934	-	6,934
Expenses			
5. Personnel Costs	1,173,449	1,167,276	6,172
6. Contracted Services	160,007	234,617	(74,611)
7. Site Costs	72,858	61,009	11,848
Net Income (Loss)	(88,635)	134,563	(223,198)

Financial Updates with Potential Impacts on the PA Charter School Community

Felt most painfully this school year in staff turnover and the challenge of filling vacancies, charter schools are not immune to broader issues affecting the economy. From a financial perspective, inflation is causing challenges for schools now – and possibly even more so in next year’s budgets.

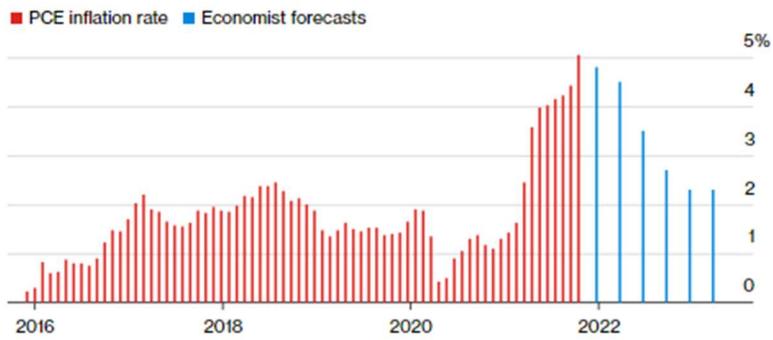
There is no shortage of media coverage of the inflation dynamic, but we want to encourage school leaders and boards to prepare – that is: prepare, not panic – for impacts of inflation on 22-23 budget planning, as well as for current-year symptoms of inflation’s impact on costs and financial health.

For the current year, schools are seeing – or might expect to see – direct increases in certain cost categories, including: external services for which prices are not contractually fixed; various facility costs, such as utilities or construction (materials and labor); technology hardware; classroom and administrative supplies; rates for substitute teachers or services. However, and thankfully, a school’s largest expenditures – typically salaries, benefits and lease/mortgage costs – were effectively locked in by the nature of agreements or contracts and thus have not jumped during the year. We cannot expect that dynamic to hold at the turn of the next fiscal year.

As we prepare for the 22-23 school year budget, we should monitor staffing conditions locally to make sure our salary increase assumptions (2-3% average raises historically) are realistic to maintain staff. While it is too early to know any change in health benefit costs for next year, we should assume – due to a rebound in utilization rates that fell during 2020 due to COVID restrictions – increases here as well. Even if higher costs in other categories prove temporary or level out, the nature of personnel costs as the largest single category in your school’s budget means we must be prepared to think creatively or to consider trade-offs to meet these financial challenges.

We are fortunate to have federal funding (ESSER 2, ARP ESSER) to help offset some or all of these costs in 22-23, but we must also prepare for how to operate the school at a higher cost even beyond the timeline when federal funds may be reduced to earlier levels. We look forward to working with you in the coming months to navigate these issues.

Some related data and reading:



Source: Bureau of Economic Analysis, forecasts compiled by Bloomberg

[Amid Historic Federal Windfall, School Leaders Find that Soaring Inflation is Curbing Their Ability to Purchase, Hire and Build | The 74 \(the74million.org\)](#)

[Philadelphia School District teacher vacancies, absences have created a staffing crisis in some buildings \(inquirer.com\)](#)

GILLINGHAM CHARTER SCHOOL
Comparative Balance Sheets
at June 30, 2021 and November 30, 2021

	[A] June 30, 2021 (Unaudited)	[B] November 30, 2021	[C] = [B] - [A] Increase (decrease)
<u>ASSETS</u>			
Current Assets			
Cash	1,001,290	805,928	(195,361)
State Subsidies Receivable	31,010	30,000	(1,010)
Federal Subsidies Receivable	75,487	11,478	(64,009)
District Tuition Payments Receivable	(10,408)	77,401	87,809
Other Current Assets	96,917	57,145	(39,773)
Total Current Assets	1,194,296	981,952	(212,344)
Fixed Assets			
Property and equipment, Net	537,004	537,004	-
Other Assets			
Security Deposit	2,500	2,500	-
Deferred Outflows - PSERS Pension	226,403	226,403	-
Total Other Assets	228,903	228,903	-
TOTAL ASSETS	1,960,203	1,747,860	(212,344)
<u>LIABILITIES & EQUITY</u>			
LIABILITIES			
Current Liabilities			
Accounts Payable	14,377	28,650	14,273
Accounts Payable CC	1,548	-	(1,548)
Accrued Expenses	298,579	162,147	(136,433)
Current Maturity of long-term debt	27,576	27,576	-
Total Current Liabilities	342,081	218,373	(123,708)
Long-Term Liabilities			
Net OPEB Liabilities	67,000	67,000	-
Long Term Debt	16,650	5,327	(11,323)
Net Pension Liability	1,526,000	1,526,000	-
Deferred Inflows related to PSERS Pension	368,192	368,192	-
Total Long Term Debt	1,977,842	1,966,519	(11,323)
TOTAL LIABILITIES	2,319,923	2,184,892	(135,031)
EQUITY			
Pension Allocation of Equity	(1,734,789)	(1,734,789)	-
Assigned Fund Balance	391,916	391,916	-
Invested in capital assets, net of related debt	502,308	513,631	11,323
Unrestricted (Retained Earnings, NET Income)	480,845	392,210	(88,635)
TOTAL EQUITY	(359,720)	(437,032)	(77,312)
TOTAL LIABILITIES & EQUITY	1,960,203	1,747,860	(212,344)
<u>Balance Sheet Metrics</u>			
Current Ratio	3.49	4.50	1.01
Days Operating Cash on Hand	88.32	66.51	(21.81)

**Gillingham Charter School
Budget vs. Actual & Projection
July 1, 2021 to November 30, 2021**

	[A] YTD Actuals	[B] YTD Budget	[C] = [A] - [B] Amount Over (Under) Budget	[D] End-of-Year Projection	[E] Total Budget	[F] = [D] - [E] Amount Over (Under) Budget
REVENUES						
Revenues from Local Education Agencies						
District Revenue	1,501,519	1,634,422	(132,902)	3,528,941	3,922,612	(393,671)
E-Rate	-	-	-	45,078	-	45,078
P/Y Reconciliation	-	-	-	-	-	-
Total Local Education Agencies	1,501,519	1,634,422	(132,902)	3,574,019	3,922,612	(348,593)
Revenues from State Revenues						
NSLP	808	2,150	(1,342)	4,808	7,167	(2,359)
Ready to Learn	14,971	-	14,971	14,971	14,971	-
SHARRS School Health	3,742	-	3,742	3,742	5,454	(1,712)
Rent subsidy	-	-	-	36,344	36,344	-
Total State Revenues	19,521	2,150	17,371	59,865	63,936	(4,071)
Revenues from Federal Revenues						
Title I	7,864	18,600	(10,736)	62,000	62,000	-
Title II	1,014	2,210	(1,195)	7,365	7,365	-
Title IV	1,333	3,000	(1,667)	10,000	10,000	-
IDEA	-	-	-	63,380	63,380	-
NSLP	22,806	54,600	(31,794)	126,806	182,000	(55,194)
SECIM Grant	-	652	(652)	2,171	2,172	(1)
CEEG	-	3,660	(3,660)	12,200	12,200	-
ESSER II	10,262	68,193	(57,931)	227,311	227,311	-
ARP ESSER III	-	30,000	(30,000)	100,000	100,000	-
Total Federal Revenues	43,280	180,914	(137,634)	611,233	666,428	(55,195)
Other Local Revenues						
Athletics	215	-	215	215	-	215
Donations	500	-	500	5,423	5,423	-
Field Trip donations	-	-	-	-	-	-
Food Services	(63)	-	(63)	5,268	5,331	(63)
Fund Raising	-	-	-	13,483	13,483	-
School Store	988	-	988	988	-	988
Teacher Appreciation Fund	-	-	-	-	-	-
Other Revenues - Other	5,295	-	5,295	15,000	15,000	-
Total Local Revenues - Other	6,934	-	6,934	40,376	39,237	1,139
Interest on Investments	473	593	(119)	1,303	1,422	(119)
TOTAL REVENUES	1,571,728	1,818,079	(246,350)	\$ 4,286,796	\$ 4,693,635	\$ (406,839)
EXPENDITURES						
Salaries						
Per Diem Driver	2,736	4,917	(2,181)	13,041	15,222	(2,181)
Instructional	331,198	300,000	31,198	968,698	967,334	1,364
Career Counselor	-	-	-	-	-	-
Full Time Sub	11,506	12,130	(624)	29,057	39,267	(10,210)
Substitutes	-	-	-	-	-	-
Title I	878	30,547	(29,668)	30,045	100,422	(70,377)
Social Worker	15,481	11,248	4,233	49,373	37,492	11,881
Therapeutic Coach	5,402	5,039	363	15,202	16,796	(1,594)
Phys Ed/Athletic Director	17,224	14,461	2,763	48,604	46,803	1,801
Special Education	69,434	62,101	7,333	206,768	196,269	10,499
Administration	242,400	232,180	10,220	614,519	624,599	(10,080)
Nurse	15,556	15,000	556	49,786	50,000	(214)
Operations	22,490	25,048	(2,558)	57,528	69,493	(11,965)
After 5 & 10 Year Stipend	-	-	-	-	-	-
Instructional Stipend	-	-	-	20,000	20,000	-
After School Club Stipend	-	-	-	7,500	7,500	-
Sports Stipend	-	-	-	20,000	20,000	-
Total Salaries	734,305	712,669	21,636	2,130,122	2,211,197	(81,075)
Employee Benefits						
Tuition Reimbursement	-	-	-	7,500	15,760	(8,260)
Social Security	55,337	54,433	904	158,553	161,931	(3,378)
Unemployment	4,080	3,307	773	33,342	33,737	(395)
Retirement Contributions	85,313	84,545	768	237,464	246,698	(9,234)
Medical Insurance	276,979	287,831	(10,852)	642,392	690,795	(48,403)

	[A] YTD Actuals	[B] YTD Budget	[C] = [A] - [B] Amount Over (Under) Budget	[D] End-of-Year Projection	[E] Total Budget	[F] = [D] - [E] Amount Over (Under) Budget
Dental & Vision Insurance	17,544	19,195	(1,651)	44,414	46,065	(1,651)
Life Insurance	(1,500)	139	(1,639)	-1,176	463	(1,639)
Flex Spending	1,391	5,157	(3,766)	13,423	17,189	(3,766)
Total Employee Benefits	439,144	454,607	(15,463)	1,135,913	1,212,638	(76,725)
Contracted Services						
Vocational School	-	18,000	(18,000)	18,000	18,000	-
Trans. Student Related Serv	3,051	1,640	1,411	7,321	5,000	2,321
Transportation Van	1,131	4,500	(3,369)	1,131	-	1,131
Charter Renewal	5,000	-	5,000	5,000	-	-
Accountant - CC	29,180	28,346	834	70,032	68,030	2,002
Audit	13,000	-	13,000	13,000	13,000	-
Instruction	5,106	-	5,106	20,016	-	20,016
Consultant	-	-	-	-	-	-
E-Rate	2,996	1,910	1,086	5,670	4,584	1,086
Legal Services	5,895	45,280	(39,386)	150,000	150,000	-
Breakfast & Lunch Program	38,648	64,489	(25,841)	109,483	205,631	(96,148)
Marketing	2,763	3,717	(954)	11,296	12,250	(954)
Nurse Staffing	-	-	-	-	-	-
Operations	7,991	8,333	(342)	20,000	20,000	(1)
Payroll Service	1,953	2,002	(49)	5,225	5,274	(49)
PenServ Plan Services	1,382	1,654	(272)	5,240	5,512	(272)
Printing costs	9,390	7,423	1,967	19,571	17,816	1,755
Total Contracted Services	127,487	187,295	(59,808)	460,985	525,097	(64,112)
Administration						
Computer Consulting	16,003	-	16,003	20,121	-	20,121
Administration - Other	-	-	-	-	-	-
Total Administration	16,003	-	16,003	20,121	-	20,121
Special Education						
Sped Settlement	-	-	-	-	-	-
Therapy Serv - Alt Ed Programs	-	12,304	(12,304)	41,012	41,012	-
ESL Services	747	481	266	747	1,604	(857)
OT/Occupational Therapy	3,568	10,889	(7,322)	11,891	33,731	(21,840)
Psychology Services	-	6,304	(6,304)	21,012	21,012	-
Speech Therapy	8,333	13,045	(4,712)	31,968	40,915	(8,947)
NILD Services	1,830	2,016	(186)	6,660	6,719	(59)
Total Special Education	14,478	45,038	(30,560)	113,290	144,993	(31,703)
Staff Development						
Professional Development	2,039	2,285	(246)	7,500	7,500	-
Total Staff Development	2,039	2,285	(246)	7,500	7,500	-
Total Contracted Services	160,007	234,617	(74,611)	601,896	677,590	(75,694)
Fixed Asset Costs						
Software	312	-	312	312	-	312
Building Improvements	20,225	32,800	(12,575)	30,000	100,000	(70,000)
Computer and Technology	81,923	49,130	32,793	89,130	49,130	40,000
Furniture & Fixtures	8,238	3,980	4,258	10,818	10,000	818
Student Information Systems	6,480	15,000	(8,520)	15,000	15,000	-
Total Fixed Asset Costs	117,178	100,910	16,268	145,260	174,130	(28,870)
Other Expenses						
Advertising	-	-	-	-	-	-
Books and Periodicals	6,208	10,222	(4,014)	17,933	18,000	(67)
Dues & Fees	10,049	5,300	4,749	17,749	13,000	4,749
Donations	500	-	500	500	-	500
Field Studies Fees & Transport	-	-	-	-	-	-
Student Activities	1,068	4,500	(3,432)	14,928	15,000	(72)
Postage	1,538	1,631	(93)	4,410	4,503	(93)
Insurance - non Health	53,763	49,262	4,501	62,005	56,895	5,110
Travel Mileage	-	-	-	-	-	-
Total Other Expenses	73,126	70,915	2,211	117,526	107,398	10,128
Facilities Expenses						
Facilities rent	39,226	38,120	1,106	104,360	107,013	(2,653)
Utilities	19,682	11,597	8,085	44,561	40,888	3,673
Security & Alarms	7,162	3,719	3,443	11,362	8,926	2,436
Trash & Recycling	2,288	2,057	231	5,168	4,937	231
Telephone Service	4,500	5,516	(1,017)	12,550	13,239	(689)
Total Facilities Expenses	72,858	61,009	11,848	178,000	175,003	2,997
Supplies						

	[A] YTD Actuals	[B] YTD Budget	[C] = [A] - [B] Amount Over (Under) Budget	[D] End-of-Year Projection	[E] Total Budget	[F] = [D] - [E] Amount Over (Under) Budget
Administration	7,628	8,000	(372)	14,628	15,000	(372)
Instruction	21,698	12,300	9,398	29,398	27,000	2,398
Nurse	2,947	1,000	1,947	2,947	1,000	1,947
Operations	14,964	10,440	4,524	30,042	32,000	(1,958)
Covid Supplies	880	4,469	(3,589)	3,380	13,030	(9,650)
Sports Supplies	3,446	450	2,996	4,496	1,500	2,996
Total Supplies	51,562	36,659	14,903	84,890	89,530	(4,640)
Bank Costs						
Banks fees	17	-	17	17	-	17
Bank Interest	844	1,163	(319)	1,719	2,792	(1,073)
Principal Long-Term Debt	11,323	10,966	357	27,361	26,318	1,043
Total Bank Costs	12,184	12,129	55	29,097	29,110	(13)
TOTAL EXPENDITURES	1,660,363	1,683,516	(23,152)	\$ 4,422,703	\$ 4,676,596	\$ (253,893)
Net Change in Fund Balance	(88,635)	134,563	(223,198)	\$ (135,907)	\$ 17,039	\$ (152,946)

**Gillingham Charter School
Accounts Receivable Summary Report
School Year 2021-22 as of 11/30/2021**

District	AUN	Amounts Due			Amounts Paid				Net Due
		Regular Ed	Special Ed	Total Due	District	UniPay	Refunds	Total Paid	
Blue Mountain SD	129540803	58,575.53	138,963.33	197,538.86	161,344.99	0	0	161,344.99	36,193.87
Hamburg Area SD	114063503	6,012.48	0	6,012.48	0	6,812.37	0	6,812.37	-799.89
Hazleton Area SD	118403302	3,715.43	0	3,715.43	0	2,972.35	0	2,972.35	743.08
Mahanoy Area SD	129544503	33,627.31	51,886.29	85,513.60	51,056.66	0	0	51,056.66	34,456.94
Minersville Area SD	129544703	85,882.37	130,896.64	216,779.01	0	173,218.72	0	173,218.72	43,560.29
Mount Carmel Area SD	116495103	0	9,613.26	9,613.26	0	7,690.61	0	7,690.61	1,922.65
North Schuylkill SD	129545003	21,326.35	18,446.86	39,773.21	39,773.21	0	0	39,773.21	0.00
Panther Valley SD	121136603	11,086.35	0	11,086.35	0	8,869.08	0	8,869.08	2,217.27
Pine Grove Area SD	129546003	1,844.90	0	1,844.90	1,844.90	0	0	1,844.90	-
Pottsville Area SD	129546103	300,796.86	198,477.47	499,274.33	0	395,756.22	0	395,756.22	103,518.11
Reading SD	114067002	3,982.20	0	3,982.20	3,185.76	0	0	3,185.76	796.44
Saint Clair Area SD	129546803	46,911.70	5,724.10	52,635.80	0	39,841.70	0	39,841.70	12,794.10
Schuylkill Haven Area SD	129547303	32,587.95	0.00	32,587.95	26,070.36	0	0	26,070.36	6,517.59
Shenandoah Valley SD	129547203	67,977.73	69,477.65	137,455.38	136,334.26	0	0	136,334.26	1,121.12
Tamaqua Area SD	129547603	94,702.62	71,396.73	166,099.35	132,456.27	0	0	132,456.27	33,643.08
Williams Valley SD	129548803	12,343.87	25,263.39	37,607.26	0	31,605.05	0	31,605.05	6,002.21
	Totals:	781,373.65	720,145.72	1,501,519.37	552,066.41	666,766.10	0	1,218,832.51	282,686.86

Gillingham Charter School
Check Detail
November 2021

Nov '21	Num	Date	Name	Credit
	Bill.com	11/22/2021	Geisinger Quality Options Inc	41,317.78
	Bill.com	11/22/2021	St. John the Baptist	7,210.84
	Bill.com	11/09/2021	Charter Choices, Inc.	5,836.00
	Bill.com	11/02/2021	Bake Shop VI LLC	5,624.00
	N/A	11/04/2021	American Express 8-53003	5,572.06
	Bill.com	11/22/2021	Bake Shop VI LLC	4,895.20
	Bill.com	11/09/2021	Bake Shop VI LLC	4,800.00
	Bill.com	11/22/2021	Progressive Pediatric Therapy LLC	4,744.74
	Bill.com	11/16/2021	Progressive Pediatric Therapy LLC	4,323.67
	Bill.com	11/09/2021	Capital Blue Cross	3,108.72
	Bill.com	11/22/2021	Pottsville Athletics, LLC	1,250.00
	11418	11/04/2021	Mike Manbeck Coal Hauling	1,150.00
	Bill.com	11/09/2021	Capital One Bank-2990	1,104.00
	Bill.com	11/22/2021	Charlotte Mason Institute	1,002.00
	Bill.com	11/15/2021	Suzanne M. Miller	1,000.00
	Bill.com	11/16/2021	Companion Life Ins Company	919.31
	Bill.com	11/22/2021	Rosenberger Plumbing & Heating	869.00
	Bill.com	11/16/2021	Darel Altemose	800.00
	Bill.com	11/02/2021	Suzanne M. Miller	800.00
	Bill.com	11/12/2021	T-Mobile - 9381	760.00
	Bill.com	11/18/2021	Copy Cat	740.00
	Bill.com	11/09/2021	De Lage Landen Financial Serv, Inc 8900	702.71
	Bill.com	11/22/2021	AT&T Mobility	529.49
	Bill.com	11/22/2021	Rosenberger Plumbing & Heating	514.00
	Bill.com	11/09/2021	Tuson's TV & Appliances	478.00
	DD	11/16/2021	Bankcorp	464.45
	Bill.com	11/22/2021	Amy Moore	456.25
	Bill.com	11/09/2021	PP&L Electric Utilities 76000	445.37
	Bill.com	11/16/2021	County Waste	443.28
		11/19/2021	Housel, Dawn	440.50
	Bill.com	11/16/2021	McKenna Snyder LLC	425.00
	Bill.com	11/15/2021	Wex Bank	413.41
	Bill.com	11/16/2021	McKenna Snyder LLC	353.75
	ACH	11/22/2021	Claim Reim	296.20
	Bill.com	11/09/2021	Lowe's	252.31
	Bill.com	11/09/2021	Heather Winters	240.00
	Bill.com	11/09/2021	Kelsi Wayne	240.00
	Bill.com	11/18/2021	Comcast 9558	235.47
	Bill.com	11/09/2021	PP&L ELeetric Utilities 76015	205.08
	Bill.com	11/15/2021	Peifer's Fire Protection	193.75
	Bill.com	11/01/2021	Verizon - 0001 - 87	192.13
	Bill.com	11/16/2021	American Heritage Life Ins Co	191.84
	Bill.com	11/22/2021	Charter Choices, Inc.	180.75
	Bill.com	11/15/2021	Bedway Produce Company	172.00
	Bill.com	11/02/2021	Dearborn National	167.55
	Bill.com	11/02/2021	Verizon - 0001 - 57	160.02
	Bill.com	11/16/2021	McKenna Snyder LLC	150.00
	DC	11/30/2021	Bankcorp	135.00
	Bill.com	11/15/2021	Kimberly Snyder	130.00

Gillingham Charter School
Check Detail
November 2021

Num	Date	Name	Credit
Bill.com	11/02/2021	Bedway Produce Company	128.00
DC	11/23/2021	Bankcorp	123.96
Bill.com	11/16/2021	Crystal Springs	118.83
Bill.com	11/22/2021	Robert Burns Masonry Contractor	100.00
Bill.com	11/09/2021	JC Ehrlich Co, Inc	94.00
Bill.com	11/22/2021	Schuylkill Co Municipal Authority 0250	93.60
Bill.com	11/09/2021	JC Ehrlich Co, Inc	88.00
ACH	11/30/2021	Claim Reim	87.85
Bill.com	11/22/2021	Verizon - 0001 - 57	79.78
Bill.com	11/16/2021	PP&L Electric Utilities 76037	74.99
Bill.com	11/09/2021	Greater Pottsville Area Sewer Authority	70.65
Bill.com	11/02/2021	UGI 4903	64.78
Bill.com	11/16/2021	Bio-Haz Solutions, Inc	30.00
DC	11/10/2021	Magic-Wrighter	27.95